ARSALAN FAKHRAEI

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EDUCATION

University of British Columbia, Sauder School of Business — Expected May 2027
Bachelor of Commerce, Finance Option, Business Analytics Concentration — *Vancouver, BC*

- Relevant coursework: Corporate Finance, Investment Theory, Applied Financial Markets, Financial Accounting, Managerial Accounting, Business Statistics, Quantitative Decision Making
- In progress (2026–27): Risk Management and Financial Engineering, Investment Policy, FinTech, Strategic Management, Data Analysis and Visualization

University of British Columbia Okanagan, Faculty of Management — Sep 2022 – Apr 2024
Bachelor of Management program; transferred to UBC Sauder in 2024 — *Kelowna, BC*

EXPERIENCE

CFA Institute Research Challenge, UBC Team — Nov 2025 – Feb 2026
Equity Research Analyst (five-person team) — *Vancouver, BC*

- Issued a Buy recommendation on Intact Financial (TSX: IFC) with a $311 target price and 21.9% implied upside; presented to a panel of CFA charterholders
- Owned the ESG section of the report: converted Sustainalytics risk scores into a 1–10 scorecard, mapped the financially material E, S and G pathways, and tied climate exposure (C$1.54B catastrophe losses, 7.1% CAT loss ratio) to underwriting and reinsurance outcomes
- Contributed to a price-to-book valuation (2.5x FY2027E book value per share), P/E comparables for eight Canadian, U.S. and UK P&C insurers sourced from S&P Capital IQ, segment-level underwriting forecasts, and bull/base/bear cases ($338 / $311 / $284)

Independent Trading & Market Research — Feb 2025 – Present
Trader and Analyst, four-person trading group — *Vancouver, BC*

- Co-designed a written risk framework for a live Interactive Brokers book (up to ~US$87K): 0.5%-of-equity risk units, a 3R portfolio heat cap, delta-adjusted factor caps for leveraged ETFs, an 8% drawdown kill switch, and evidence gates that scale position size only after logged trades show positive expectancy
- Specified and operate an automated daily market report (100+ issues since April 2026) built in Python with AI-assisted coding: dealer gamma regime, an 8-indicator fragility meter, a per-position signal board and a small-cap mean-reversion screen
- Maintain a 440-entry strategy log recording each screened mover’s Day-2 and Day-5 outcome, plus signal-change and fragility logs, to test whether the strategy has positive expected value
- Write a weekly market read-through (macro, options positioning, sector rotation) for a trading group that includes a wealth manager (C$50M+ AUM) and a commercial banker

LEADERSHIP & COMPETITIONS

JDC West Business Competition — Sep 2022 – Jan 2024
Delegate, Business Technology Management (2023–24) and Business Strategy (2022–23) — *Western Canada*

- Represented UBC Okanagan for two consecutive years at Western Canada’s largest undergraduate business competition; analyzed live cases and presented recommendations to industry judges under 3-hour timed conditions
- Led a 3-member team’s growth-plan presentation in the Strategy stream using financial analysis and risk-assessment frameworks

UBC Okanagan Consulting Club — Oct 2023 – May 2024
Vice President, Membership — *Kelowna, BC*

- Implemented HubSpot CRM to automate member tracking; event participation and website traffic grew 20% month over month, and active membership rose 15%

Management Student Association, UBC Okanagan — Sep 2022 – May 2023
Director of Corporate Relations — *Kelowna, BC*

- Secured sponsorships from 5+ industry partners, growing annual funding 25%; ran logistics for networking events connecting students with Okanagan business leaders

SKILLS & CERTIFICATIONS

Technical: Excel (financial modelling), S&P Capital IQ, Python (pandas, scikit-learn), R, Tableau, SQL (in progress), Pine Script
Projects (arsalanfakhraei.ca): Netflix churn regression (R), Vancouver Airbnb dashboard (Tableau), Google Play analysis (Python)
Finance: Equity valuation (P/B, P/E comparables, DCF), ESG analysis (Sustainalytics), options market structure, risk management
Certifications: Fundamentals of Quantitative Modeling, Wharton (2025); Introduction to Data Analysis Using Excel, Rice (2024)
Languages & Interests: English (fluent), Persian (native), French (beginner); tennis, violin, home espresso, board-game nights